



NOVICE

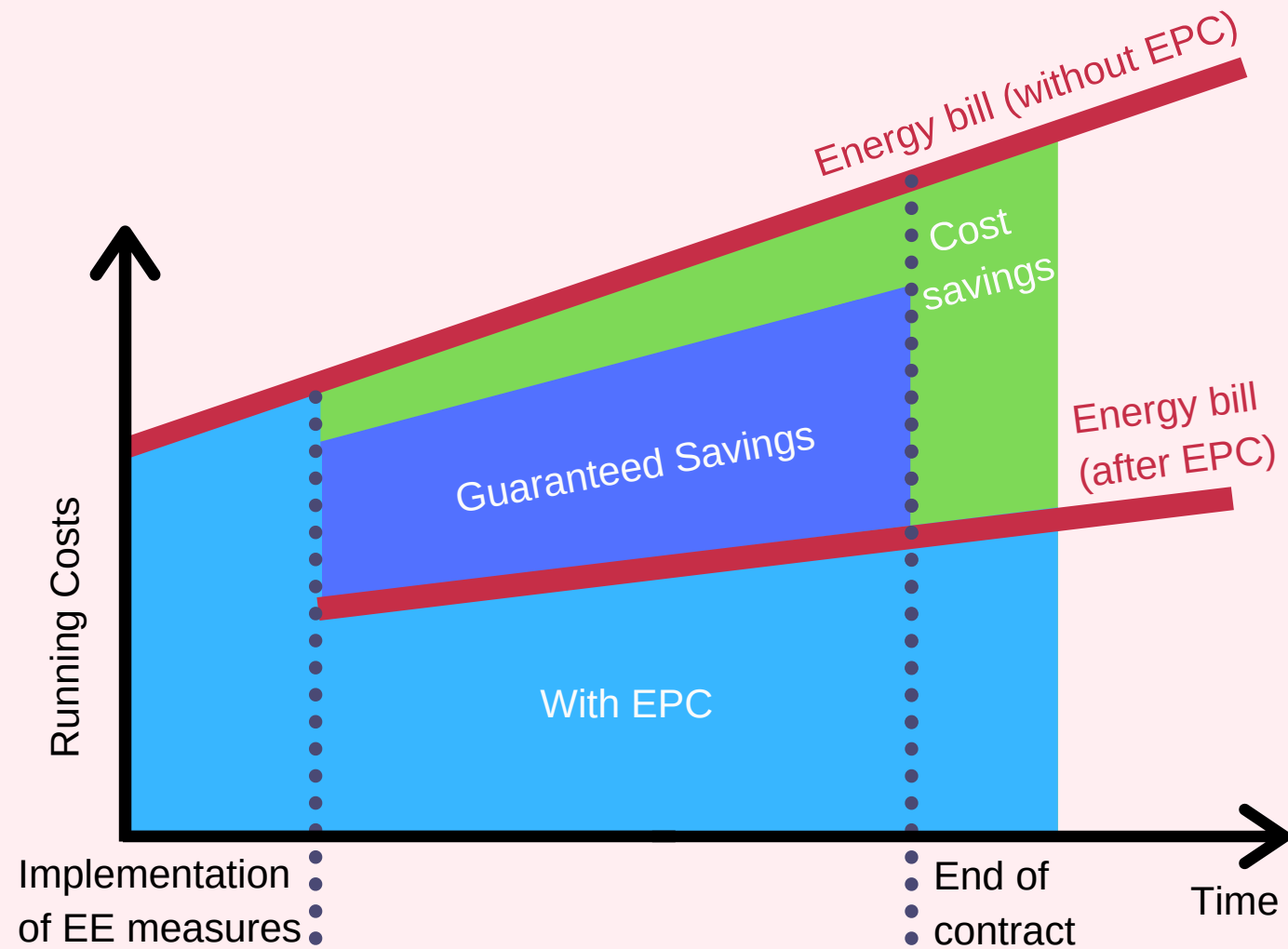
TRADITIONAL EPC

VERSUS

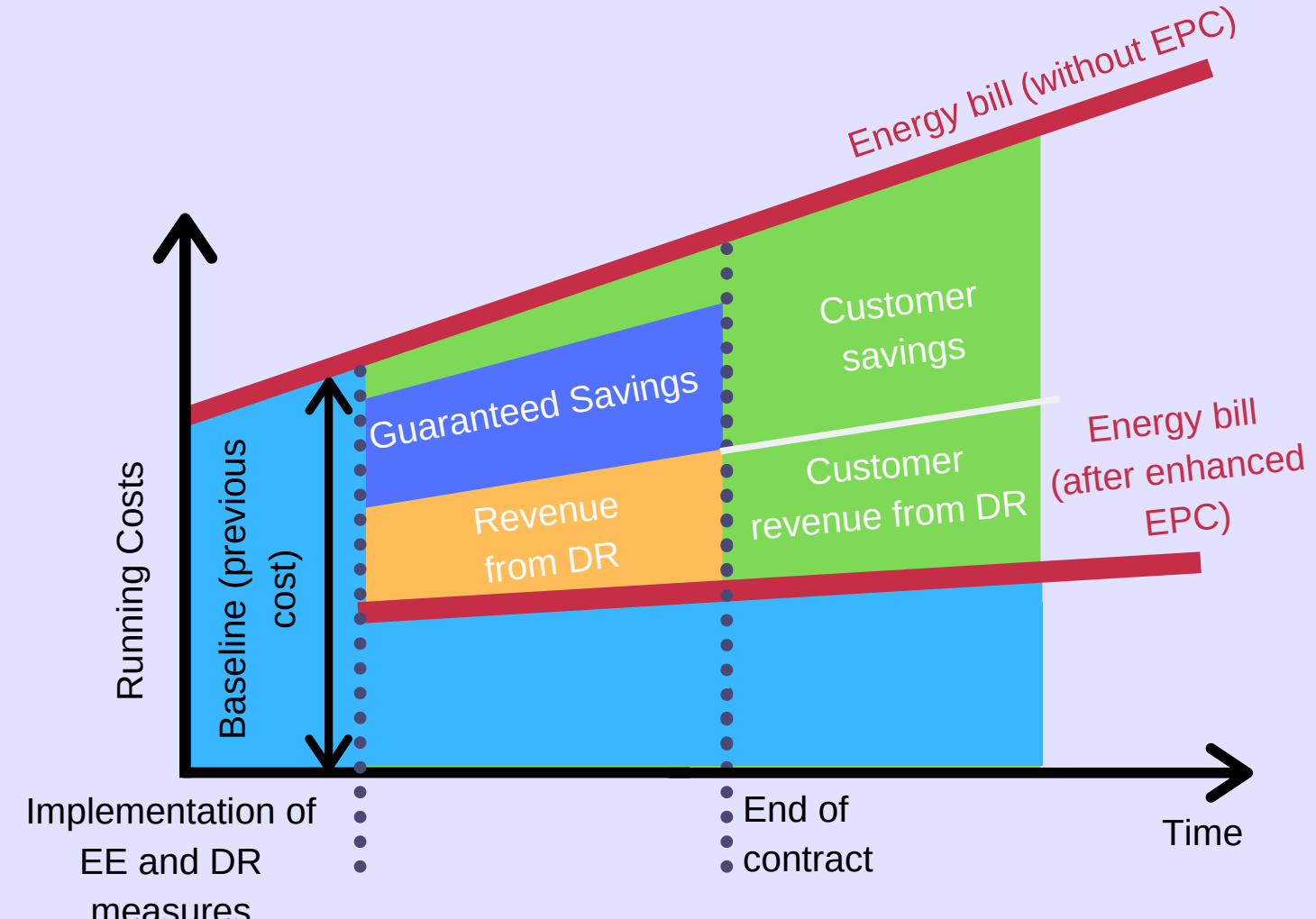
DUAL SERVICES ENHANCED EPC MODEL

Adding a demand response component to the model increases the revenue streams, reduces the payback period and allows the end-user to benefit from savings earlier

TRADITIONAL ENERGY PERFORMANCE CONTRACTING MODEL



DUAL ENERGY EFFICIENCY AND DEMAND RESPONSE MODEL



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